

Table 1/Historical. U.S. Manufacturing Shipments¹ - Total and E-commerce Value: 1999 - 2002

[Estimates are based on data from the Annual Survey of Manufactures and the 2002 Economic Census. Value of Shipments estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Shipments							
		2002		2001		2000		1999	
		Total	E-commerce	Total	Revised E-commerce	Revised Total	Revised E-commerce	Revised Total	Revised E-commerce
	Total Manufacturing	3,840,319	751,985	3,970,500	724,228	4,208,582	755,807	4,031,882	729,563
311	Food products	469,031	51,094	451,386	53,556	435,230	54,837	426,000	45,757
312	Beverage and tobacco	103,869	45,419	118,786	45,665	111,692	42,862	106,920	35,138
313	Textile mills	46,847	3,977	45,681	4,435	52,112	5,214	54,306	6,016
314	Textile product mills	31,642	7,491	31,971	7,409	33,654	5,800	32,689	7,284
315	Apparel	45,848	9,726	54,598	10,652	60,339	12,063	62,305	16,485
316	Leather and allied products	7,349	783	8,834	1,438	9,647	2,122	9,653	2,336
321	Wood products	88,492	4,567	87,250	4,919	93,669	5,957	97,311	4,275
322	Paper	152,378	18,385	155,846	20,208	165,297	20,617	156,915	15,312
323	Printing and related support activities	95,735	4,725	100,792	5,885	104,396	5,966	101,536	7,319
324	Petroleum and coal products	215,663	25,523	219,075	16,312	235,134	16,647	162,620	19,881
325	Chemicals	427,754	68,674	438,410	54,041	449,159	52,974	420,320	58,827
326	Plastics and rubber products	166,089	23,953	170,717	27,324	178,236	28,400	171,885	27,795
327	Nonmetallic mineral products	94,391	7,144	94,861	7,887	97,329	8,174	96,153	7,282
331	Primary metals	136,971	12,828	138,245	14,274	156,598	15,403	156,647	15,470
332	Fabricated metal products	242,204	21,427	253,113	24,168	268,212	25,798	257,072	29,509
333	Machinery	241,406	30,390	266,553	35,670	291,548	40,441	276,901	48,452
334	Computer and electronic products	353,529	73,406	429,471	73,221	510,639	77,933	467,059	65,336
335	Electrical equipment, appliances, and components	103,599	23,043	114,067	27,845	125,443	30,003	118,313	27,067
336	Transportation equipment	620,649	297,280	602,496	264,326	639,861	281,396	676,328	268,667
337	Furniture and related products	73,112	8,082	72,147	9,348	75,107	8,400	72,659	7,623
339	Miscellaneous	123,761	14,068	116,201	15,644	115,280	14,800	108,290	13,732

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/mestats.html.

¹Estimates include data only for businesses with paid employees and are subject to revision.

Source: U.S. Census Bureau, Annual Survey of Manufactures and 2002 Economic Census

Table 2/Historical. U.S. Merchant Wholesale Trade Sales¹ - Total and E-commerce: 1998-2002

[Estimates are based on data from the Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Sales									
		2002		2001		2000		1999		1998	
		Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce
42	Total Merchant Wholesale Trade	2,742,285	319,755	2,701,474	286,211	2,743,557	248,400	2,539,566	209,863	2,379,824	173,903
421	Durable goods	1,334,066	146,287	1,345,892	132,628	1,421,462	119,302	1,353,049	107,400	1,265,755	91,403
4211	Motor vehicles and automotive Equipment	215,437	53,348	205,605	47,933	199,522	41,097	195,724	38,269	173,239	35,914
4212	Furniture and home furnishings	43,611	4,690	44,862	3,940	46,725	2,851	42,792	2,672	40,423	2,284
4213	Lumber and other construction material	77,879	2,896	73,605	2,556	70,900	2,292	71,284	2,004	63,661	2,001
4214	Professional and commercial equipment and supplies	249,419	32,897	251,062	31,523	269,914	31,593	273,846	27,588	254,069	20,912
42143	Computer equipment and supplies	113,541	15,032	123,342	15,705	150,798	19,042	160,492	17,744	150,784	11,158
4215	Metals and minerals, excluding Petroleum	89,811	(S)	92,792	(S)	102,717	(S)	94,813	(S)	97,108	(S)
4216	Electrical goods	204,350	19,263	212,924	15,160	240,362	11,754	208,355	9,578	186,721	7,973
4217	Hardware, plumbing and heating equipment	66,088	7,706	64,738	7,056	67,108	6,610	63,444	6,512	60,352	5,961
4218	Machinery, equipment and supplies	223,295	8,645	240,891	8,132	252,126	7,765	245,453	7,069	242,531	5,400
4219	Miscellaneous durable goods	164,176	15,752	159,413	15,314	172,088	14,508	157,338	12,942	147,651	10,435
422	Nondurable goods	1,408,219	173,468	1,355,582	153,583	1,322,095	129,098	1,186,517	102,463	1,114,069	82,500
4221	Paper and paper products	76,719	4,809	77,162	4,246	80,551	3,870	74,908	3,420	69,937	2,954
4222	Drugs, drug proprietaries and druggists' sundries	233,188	110,745	200,861	96,363	168,471	77,790	146,549	61,158	124,564	49,509
4223	Apparel, piece goods and notions	91,071	13,664	87,776	12,305	88,267	10,578	85,043	8,835	84,191	7,085
4224	Groceries and related products	402,691	21,357	389,731	18,056	383,882	13,321	361,928	10,815	344,437	8,828
4225	Farm-products raw materials	111,302	3,697	108,081	3,272	107,019	3,225	101,900	3,160	107,993	2,522
4226	Chemicals and allied products	60,446	(D)	59,633	(D)	59,044	(D)	55,270	(D)	55,073	(D)
4227	Petroleum and petroleum products	181,138	10,089	180,601	(D)	187,701	(D)	135,077	(D)	116,397	(D)
4228	Beer, wine, and distilled beverages	79,760	(D)	75,156	(D)	71,551	(D)	67,464	(D)	61,822	(D)
4229	Miscellaneous nondurable goods	171,904	5,614	176,581	5,071	175,609	4,986	158,378	4,481	149,655	4,526

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

¹ Estimates include data only for businesses with paid employees.

Source: U.S. Census Bureau, Annual Trade Survey

Table 3/Historical. U.S. Merchant Wholesale Trade Sales¹ - Total and EDI: 2000-2002

[Estimates are based on data from the Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be addi

NAICS Code	Description	Value of Sales					
		2002		2001		2000	
		Total	EDI	Revised Total	Revised EDI	Revised Total	Revised EDI
42	Total Merchant Wholesale Trade	2,742,285	275,109	2,701,474	247,882	2,743,557	216,778
421	Durable goods	1,334,066	126,251	1,345,892	115,194	1,421,462	103,501
4211	Motor vehicles and automotive equipment	215,437	52,298	205,605	47,370	199,522	40,744
4212	Furniture and home furnishings	43,611	3,766	44,862	3,089	46,725	2,406
4213	Lumber and other construction material	77,879	2,753	73,605	2,408	70,900	2,212
4214	Professional and commercial equipment and supplies	249,419	23,133	251,062	22,375	269,914	22,446
42143	Computer equipment and supplies	113,541	9,583	123,342	10,077	150,798	13,084
4215	Metals and minerals, excluding petroleum	89,811	(S)	92,792	(S)	102,717	(S)
4216	Electrical goods	204,350	16,409	212,924	11,802	240,362	9,307
4217	Hardware, plumbing and heating equipment	66,088	7,334	64,738	6,985	67,108	6,467
4218	Machinery, equipment and supplies	223,295	6,017	240,891	6,405	252,126	6,131
4219	Miscellaneous durable goods	164,176	13,694	159,413	13,974	172,088	13,067
422	Nondurable goods	1,408,219	148,858	1,355,582	132,688	1,322,095	113,277
4221	Paper and paper products	76,719	2,719	77,162	2,739	80,551	2,565
4222	Drugs, drug proprietaries and druggists' sundries	233,188	101,161	200,861	87,813	168,471	70,399
4223	Apparel, piece goods, and notions	91,071	12,846	87,776	10,968	88,267	9,711
4224	Groceries and related products	402,691	13,458	389,731	12,058	383,882	9,595
4225	Farm-products raw materials	111,302	3,536	108,081	3,217	107,019	3,225
4226	Chemicals and allied products	60,446	(D)	59,633	(D)	59,044	(D)
4227	Petroleum and petroleum products	181,138	8,676	180,601	(D)	187,701	(D)
4228	Beer, wine, and distilled beverages	79,760	(D)	75,156	(D)	71,551	(D)
4229	Miscellaneous nondurable goods	171,904	4,170	176,581	4,003	175,609	4,231

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design,

¹ Estimates include data only for businesses with paid employees and are subject to revision.

Source: U.S. Census Bureau, Annual Trade Survey

Table 4/Historical. U.S. Selected Services Revenue¹ - Total and E-commerce: 1998 - 2002

[Except where indicated, estimates are based on data from the Service Annual Survey. Revenue estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Revenue									
		2002		2001		2000		1999		1998	
				Revised		Revised		Revised		Revised	
		Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce
	Total for Selected Service Industries	4,862,961	41,463	4,756,317	36,045	4,639,947	36,022	4,264,199	24,182	3,929,669	14,463
	Selected Transportation and Warehousing²	237,485	3,429	235,659	2,810	237,782	2,555	221,967	1,959	207,535	1,641
484	Truck transportation	169,443	2,422	169,069	1,526	172,258	1,287	162,046	821	150,816	606
492	Couriers and messengers	53,101	913	53,317	1,192	52,738	1,188	47,368	1,082	44,890	981
493	Warehousing and storage	14,941	S	13,273	S	12,787	S	12,283	S	11,829	S
51	Information	876,984	11,059	870,684	10,438	845,266	9,303	767,261	5,212	687,991	2,577
511	Publishing industries	230,916	5,362	231,714	4,941	232,069	4,745	218,124	3,065	200,576	1,544
513	Broadcasting and telecommunications	484,652	2,549	487,799	2,516	469,349	1,880	425,127	902	381,017	481
51419	Online information services	31,842	1,823	32,347	1,850	31,438	1,997	20,121	1,020	11,866	431
	Selected Finance³	256,879	4,191	288,417	3,754	331,497	5,976	285,317	3,996	239,802	2,259
5231	Securities and commodity contracts intermediation and brokerage	163,080	4,071	191,007	3,570	227,841	5,664	193,759	3,831	161,516	2,145
532	Rental and Leasing Services	100,507	S	99,126	S	101,188	S	93,605	S	85,002	S
	Selected Professional, Scientific, and Technical Services⁴	848,109	6,490	842,261	5,237	805,834	5,467	728,468	4,142	663,411	2,501
5415	Computer systems design and related services	162,175	4,267	174,367	3,526	175,338	3,444	154,286	2,869	131,481	1,644
	Administrative and Support and Waste Management and Remediation Services⁵	421,107	10,463	409,984	9,612	408,315	9,674	372,054	6,989	336,298	4,815
5615	Travel arrangement and reservation services	26,545	6,385	26,487	6,269	26,611	6,181	25,069	5,263	23,092	4,196
62	Health Care and Social Assistance Services	1,203,447	S	1,110,231	S	1,027,870	S	971,892	S	931,520	S
71	Arts, Entertainment, and Recreation Services	137,236	S	128,904	S	122,117	S	114,796	S	108,643	S
72	Accommodation and Food Services⁶	456,232	S	445,236	S	437,801	S	404,631	S	381,119	S
	Selected Other Services⁷	324,975	1,097	325,815	656	322,277	554	304,208	364	288,348	178
811	Repair and maintenance	131,205	254	130,482	214	125,012	256	119,478	115	114,753	107
813	Religious, grantmaking, civic, professional, and similar organizations	121,381	639	124,457	383	128,467	267	119,627	123	111,702	62

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/sestats.html.¹ Estimates are subject to revision and include data only for businesses with paid employees except for Accommodation and Food Services, which also includes business without paid employees.² Excludes NAICS 481 (air transportation), 482 (rail transportation), 483 (water transportation), 485 (transit and ground passenger transportation), 486 (pipeline transportation), 487 (scenic and sightseeing transportation), 488 (support activities for transportation), and 491 (postal service).³ Excludes NAICS 521 (monetary authorities-central bank), 522 (credit intermediation and related activities), 5232 (securities and commodity exchanges), 52391 (miscellaneous intermediation), 52399 (all other financial investment activities),

524 (insurance carriers and related activities), and 525 (funds, trusts, and other financial vehicles).

⁴ Excludes NAICS 54112 (offices of notaries) and 54132 (landscape architectural services).⁵ Excludes NAICS 56173 (landscaping services).⁶ Estimates are based on data from the 2002 Annual Retail Trade Survey.⁷ Excludes NAICS 81311 (religious organizations), 81393 (labor and similar organizations), 81394 (political organizations), and 814 (private households).**Source: U.S. Census Bureau, Service Annual Survey**

Table 5/Historical. U.S. Retail Sales¹ - Total and E-commerce: 1998-2002

[Estimates are based on data from the Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

NAICS Code	Description	Value of Sales									
		2002		2001 Revised		2000 Revised		1999 Revised		1998 Revised	
		Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce
	Total Retail trade	3,230,122	44,287	3,156,754	34,263	3,070,186	28,000	2,878,914	14,667	2,644,785	4,926
441	Motor vehicles and parts dealers	846,248	7,231	841,141	5,336	816,631	4,255	779,763	1,762	699,457	389
442	Furniture and home furnishings stores	93,689	(S)	91,442	(S)	91,662	(S)	85,218	(S)	78,574	(S)
443	Electronics and appliance stores	89,930	778	85,174	643	86,362	507	81,921	242	75,981	133
444	Building materials and garden equipment and supplies stores	299,893	603	287,233	527	275,996	447	263,205	339	243,490	31
445	Food and beverage stores	489,445	(S)	481,388	(S)	459,211	(S)	443,159	(S)	421,579	(S)
446	Health and personal care stores	181,111	(S)	168,050	(S)	156,861	(S)	143,610	(S)	130,228	(S)
447	Gasoline stations	244,796	(Z)	246,993	(Z)	247,160	(Z)	211,271	(Z)	191,749	(Z)
448	Clothing and clothing accessories stores	171,759	487	167,313	288	167,864	199	160,050	82	149,442	12
451	Sporting goods, hobby, book and music stores	80,222	662	79,818	506	78,056	400	74,045	261	69,456	52
452	General merchandise stores	451,365	(S)	430,095	(S)	406,204	(S)	381,403	(S)	351,706	(S)
453	Miscellaneous store retailers	104,400	684	105,097	516	108,477	383	105,782	242	99,803	116
454	Nonstore retailers	177,264	33,117	173,010	25,897	175,702	21,381	149,487	11,526	133,320	3,948
454110	Electronic shopping and mail-order houses	114,480	32,191	109,158	25,145	110,073	20,943	92,440	11,430	79,489	3,928

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(z) Sales estimate is less than \$500,000 or percent estimate is less than 0.05%.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/restats.html.

¹ Estimates include data for businesses with or without paid employees.

Source: U.S. Census Bureau, Annual Retail Trade Survey

Table 6/Historical. U.S. Electronic Shopping and Mail-Order Houses (NAICS 454110) - Total and E-Commerce Sales by Merchandise Line¹: 1999-2002

[Estimates are based on data from the Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

Merchandise Lines	Value of Sales							
	2002		2001 Revised		2000 Revised		1999 Revised	
	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce
Total Electronic Shopping and Mail-Order Houses (NAICS 454110)	114,480	32,191	109,158	25,145	110,073	20,943	92,440	11,430
Books and magazines	4,017	1,848	3,825	1,691	4,093	1,775	3,407	1,436
Clothing and clothing accessories (includes footwear)	14,020	4,272	15,021	3,165	14,857	2,184	13,251	892
Computer hardware	21,203	5,873	22,653	5,506	27,113	5,988	23,383	4,094
Computer software	4,433	1,456	4,110	1,110	3,671	1,081	2,744	741
Drugs, health aids, and beauty aids	20,709	1,446	16,130	951	14,094	660	11,129	236
Electronics and appliances	4,419	2,030	3,877	1,508	3,356	1,055	2,631	485
Food, beer, and wine	1,869	639	1,901	487	1,870	557	1,405	227
Furniture and home furnishings	7,116	2,447	6,442	1,633	6,367	1,006	5,759	353
Music and videos	3,862	1,454	3,960	1,256	4,319	1,158	4,171	751
Office equipment and supplies	6,114	2,450	6,416	1,872	6,757	1,371	7,091	586
Sporting goods	2,687	910	1,718	502	1,706	396	NA	NA
Toys, hobby goods, and games	3,458	1,250	2,954	895	3,072	819	2,164	383
Other merchandise ²	15,651	3,858	16,137	2,914	15,617	1,853	14,163	947
Nonmerchandise receipts ³	4,922	2,258	4,014	1,655	3,181	1,040	1,142	299

NA Not applicable

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/restats.html

¹ Estimates include data for businesses with or without paid employees, are grouped according to merchandise categories used in the Annual Retail Trade Survey.

² Includes other merchandise such as collectibles, souvenirs, auto parts and accessories, hardware, lawn and garden equipment and supplies, and jewelry.

³ Includes nonmerchandise receipts such as auction commissions, customer training, customer support, advertising, and shipping and handling.

Source: U.S. Census Bureau, Annual Retail Trade Survey